## 10 Easy Steps to becoming a Super Successful Teen Entrepreneur





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Google Play Spring/Summer 2023 How-to-Succeed Guide

## TOP 10 TEEN GIG CATEGORIES

- ZillaSitting<sup>¬</sup> Childcare with tutoring or other activities added to earn extra money per hour, after-school care, summer morning day camps [sports, theater, cheer, arts n' crafts, outdoor play].
- Tutoring of all types Reading/writing, math, science, tech/coding, gaming, sports, 2<sup>nd</sup> language, musical instrument, arts & crafts, jewelry making, swimming lessons, theatre, voice lessons, photography/videography.
- Eco-friendly Pressure Washing Homes, driveways, sidewalks, patios, decks, patio furniture.
- Home, Yard & General Household Handy Services Mowing, edging & blowing, window washing, clean-up and organization services, gardening, interior & exterior plant care.
- Pet Services Board-at-home pet care, dog walking, pet sitting, washing, training, small pet care, farm animal care, horse & stable services.
- Tech Services Computer services, television & audio, mobile devices, social media, graphic design, web or app development, content development, security systems, voice-activated devices.
- Video & Photo services For birthday parties, family reunions, anniversaries, real estate, funerals, businesses, sports events.
- Senior Care Tech support, daily check-in services, exercise activities, companionship, meal prep, cleaning, driving & shopping services.
- 9) Auto Care Services Eco friendly hand car wash & detailing services, tire blacking, leather care, vacuum and carpet cleaning, window washing, car & mobile sync up, windshield wiper & battery replacement, fluid check & top-out.
- Beauty Care Hair care, skin care, nail care, manicures & pedicures, facials, fashion/wardrobe coaching.

### zillo<sup>™</sup> 10 Easy Steps to becoming a Super Successful Teen Entrepreneur

#### Curriculum Outline

- Identifying your teen's Interests, Passions, and Superpowers
- 2. Determining Service Offerings for your teen's ZillaBiz"
- 3. Naming a ZillaBiz"
- 4. Determining Start-up & Operating Costs
- 5. Establishing Prices for ZillaBiz" Services
- Budgeting: Forecasting revenues, expenses & breakeven point
- 7. Building a Patron Network
- 8. Becoming a Category Expert
- Communicating like a ZillaPro"
- 10. Resolving Issues Take the High Road



 Identifying your teen's Interests, Passions, and Superpowers – <u>Plan</u>: Host multiple sessions with your teen to identify, define, and recognize what interests, passions, and superpowers they value most. 10 Easy Steps to Becoming a Teen Entrepreneur - Zilla

#### Time: 2 Hours

- i) This unit is based on hosting one or more discussions where you help identify and define your teen's personal interests (what excited them), passions and most importantly Superpowers. Ideally, your teen will ultimately choose to offer one or more services that align with these and that they are excited to see themselves performing. Be supportive and ask your teen to take time to list and identify the following:
  - Passions -

Interests -

- Superpowers -
- ID Area's for Improvement -

Provide supportive feedback - remain positive - be realistic and offer inspirational guidance.



#### 2) Determining Service Offerings for your teen's ZillaBiz"

<u>Plan</u>: Host multiple sessions and revisit the discussion after your teen provides a list or plans for their ZillaBiz<sup>®</sup> for their services. <u>Time</u>: 3 - 5 Hours

- This unit requires your teen to provide a list of one or more services they think they'd could offer as a ZillaBiz service in the neighborhood.
- Baseline Question: Does your teen want to be a Generalist [e.g., HandyKid Services] or offer one or more Specialized Service (e.g., Video Production Services)?

- iii) Questions to pose to your teen about each Service Category:
  - 1. Is this a service you can see yourself performing?
  - Do you have the capacity to learn and perform these services and ultimately become a Category Expert or ZillaPro<sup>™</sup> in this service area?
  - Is this a service that trusted neighbors and patrons would pay for and need?
- iv) Host multiple discussions and ask your teen to apply time to research and google each service category.
  - What, if any, equipment, or supplies are needed to perform the services?
  - 2. How would your teen go about providing these services? To nearby neighbors, relatives, or family friends? Is transportation involved? How big of a market area would your teen need to keep busy - just the neighborhood or is this something that they could offer in the nearby community or township or even online?
  - 3. When would these services be offered? Does your teen have the time to perform these services?
- v) Once you and your teen have collectively determined what the service or services should be, suggest to your teen that they 'Sleep on this' to make sure this is the ZillaBiz" Service they want to offer.
- vi) Host a final session and determine the Service Offering they want to offer. Important: Position this as a decision your teen has made, so they take ownership to the process and what they are about to undertake...of course with your approval.



#### 3) Naming a ZillaBiz" - Make this a FUN & CREATIVE process.

<u>Plan</u>: Host multiple sessions to determine the best name and logo for your teen's ZillaBiz.

Time: 2 - 3 hours

- i) Now that your teen has chosen what their ZillaBiz is all about, let them get creative in coming up with a name for their neighborhood ZillaBiz. Ask them to come to the table to present a variety of names?
- ii) Guidance you should provide:
  - Keep the name Short Three Words are Ideal -Five Words will Fly.
  - Personalize the Service Including their 1<sup>st</sup> Name or Nickname could work.
  - Names that telegraph the service are probably best [e.g., Dante's Eco-Pressure Wash Services] but not required.
- iii) Host sessions to review different names. Ask your teen to run these names by family members, neighbors, friends as a means of testing the name.
  - If they want to create a logo, let them have fun with that. This should be a fun and creative process that excites them, so let them show their creative side.
  - Coach them on the process and get them to whittle down the list to their top-3 names and logo.

- Have them make a final decision or set a date to finalize.
- iv) Host a final session to have them present the name and logo of their ZillaBiz".



#### 4) Determining Start-up & Operating Costs

<u>Plan</u>: Host multiple sessions in which your teen conducts the necessary research and due diligence to determine all the costs for any tools, equipment, software, or supplies that may be required to start and operate the ZillaBiz they envision. Time: 3 - 5 Hours

- i) First host a discussion with your teen to discuss all the items that may be needed to provide the services for the ZillaBiz. This will require research and discussion of every item required to provide this service. Have your teen make a list of the items. BE SURE TO DISCUSS SAFETY PRECAUTIONS with the use of any tools, machines, chemicals, or other items needed to complete your teen's chosen gigs.
  - After this session, ask your teen to complete any required research on required tools, equipment, software, and supplies so they can develop a spread sheet containing all the items and cost ranges of each item so a 'Start-up Budget' can be developed.
  - As part of this, ask that your teen complete a google search (due diligence) of each item including the various manufacturers, prices, and quality of the

specific items needed. You may want to visit a local retailer (or Zilla brand partner) to determine what specific equipment your teen may want to choose.

- Host a final session to review and agree to the Startup Budget that is required to launch the ZillaBiz™. Again, be sure to consider all safety elements that may be required to operate this business. Work gloves, safety glasses, face masks, or ear plugs are examples of items you don't want to forget.
- ii) After your teen has developed a Start-up Budget, the next step is to develop an Operating Budget, which can be developed on either a per job basis, per month basis, or annual basis - which ever makes the most sense for the service being offered.
  - Hint: It is always wise to understand the operating costs on a per job basis, so you have a good sense on how to set pricing for the services provided.
  - Operating costs for a small neighborhood ZillaBiz may include consumable supplies like fuel, trim line for an edger, art supplies, or even beverages, snacks, or rewards/prizes for tutoring or ZillaSitting<sup>®</sup> games and contests.
- iii) At the close of this step, your teen should now be able to answer two important questions:

 How much money do they need to start their ZillaBiz?

2. How much money will they need to operate the ZillaBiz on either a per job basis, monthly basis, or annual basis?



#### 5) Establishing Prices for ZillaBiz™ Services

<u>Plan</u>: Host multiple sessions in which you and your teen discuss and establish realistic pricing for each service your teen will offer - consider hourly or fixed rate pricing per gig.

Time: 2 - 3 Hours

- The first step in this process is to generate an outline of the specific services being offered by your teen. Identify the Core Services being Offered: As an example, for HandyKid services you might offer:
  - 1. Yard & Plant Care Services
  - 2. Car Washing & Detailing Services
  - 3. ZillaSitting" Services

Each of these Services may have different pricing, so when developing the outline of these services and the potential sub-services offered under each main service, you may end up with the following sample outline: (Prices are examples only)

Yard Services at \$25/hour or as a quoted fixed rate/gig Car Wash Services: Handwash Small Car - \$7.50 Handwash Midsize Car - \$8.50 Handwash Large SUV/Van/Truck - \$10 Vacuum Trunk and Interior - \$3 Detail Interior/Exterior Small Car - \$35 Detail Interior/Exterior Midsize Car - \$40 Detail Interior/Exterior Large Car - \$50 ZillaSitting<sup>®</sup> Services:

Baseline ZillaSitting - \$15.00/Hour + Activity e.g. 2<sup>nd</sup> Language Tutoring - \$7.50/Hour Total Hourly Fee: \$22.50/Hour

- Consider where you live and general market pricing for that area. Pricing in cities is likely to be more per hour or per job than rural or smaller suburban communities. Pricing considerations may include or be influenced by the following:
  - What do professionals charge to complete a similar job?
  - Are you providing substantive equipment to complete the service like lawn mowing equipment, pressure washing equipment, camera's and/or computer equipment, musical instruments, etc.?
  - 3. What the going rate is for similar services like Babysitting or Pet Walking Services provided by other teens?
  - 4. What level of expertise is required to complete or provide services [e.g., Computer Tech Services, Video/Audio Production Services, Music Lessons]?
  - 5. What is your teens level of competence in the trade?
- iii) Establishing realistic pricing will likely require parental support to ensure pricing is flexible in terms of the gig specifications. A teen with his own pressure washing equipment will charge more than the teen using a homeowner's equipment because there are wear and tear costs to consider. Bottom Line: This will take discussion and discovery to establish front end pricing.

- iv) Establishing fixed pricing for repetitive tasks. This may require a visit to a neighbor's home to discuss the scope of the job and the job expectations [e.g., the size of the yard to mow, edge and blow]. Over time, your teen will gain expertise in discussing and quoting prices. Bottom Line: This is a learn-by-experience aspect that every Zillapreneur needs to acquire.
- v) Once you and your teen Zillapreneur have developed an outline of the main services and prices they will be offering, they are now ready to open the Zilla app and install all of these listings and sub-listings into the app itself in Account Settings.
- vi) Assuming your teen is adept at taking and producing videos, the next and final step would be to script and shoot a 'Promo Video' that can be viewed by patrons that have been invited and agree to join your teen's Patron Network.

Budgeting: Forecasting revenues, expenses & breakeven point <u>Overview</u>: A core requirement for any aspiring entrepreneur is to establish a forecast for the business, which is typically referred to as a Proforma. Going through the exercise of building a budget and revenue forecast will be a great learning experience for any ambitious teen Zillapreneur. Help your teen set moderate and realistic goals for the first year that you absolutely think your teen can reach. Important to Note: Success for your Zillapreneur during the 1<sup>st</sup> year should not be measured in total revenues or total gigs performed, but rather that they took the initiative to start a ZillaBiz and served a small number of happy Patrons, starting right in your own home.

#### Time: 2 - 4 hours

i) Start by helping your teen generate a simple ZillaBiz Pro Forma forecast. Here is a sample ZillaBiz Pro Forma for a Pressure Washing ZillaBiz that outlines revenues, expenses or investments required, and a Net Profit (Loss) forecast on baseline assumptions made. Take time to review this and note that a breakeven point was achieved in 2<sup>nd</sup> month (June), where the initial investment was recovered by gig revenues earned.

	Lindsay's GirlPower Eco-Pressure Washing Zilla Pro Forma - 2023														
Revenue Forecast [No. Gigs x Avg/Rev/Gig]															
	May	Jun	lut	Aug		Sep		Oct		Nov		Dec		Total	
Gig Type B Revenue	\$ -	\$ -	\$-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Gig Type C Revenue	5 -	5 -	5 -	\$		5		\$		\$		\$		\$	
Gig Type D Revenue	\$ -	\$ -	\$ -	\$	•	\$	•	\$	-	\$	-	\$	-	5	•
Total Revenues	\$ 240	\$ 480	\$ 720	5	960	5	480	s	360	s	240	Ś	-	\$	3,480
Expense Forecast														Г	
[No. Gigs x Avg/Cost/Gig]	May	Jun	Jul	Avag		Sep		Oct		Nev		Dec		Total	
Buy Pressure Washer & Accessories	\$ 250	\$ 120	C											\$	370
Buy Quality Hose	\$ 75			\$	50									\$	125
Buy Rolling Equipment Cart	\$ 100													\$	100
Purchase Quality Extension Cord	\$ 50													5	50
Total Expenses	\$ 475	\$ 120	ş.	\$	50	\$		\$		\$		\$		5	645
Net Profit (Loss)	\$(235)	\$ 125	\$845	\$ 1,755		\$2,235		\$ 2,595		\$2,835		\$2,835		\$ 2,835	
ZillaBiz Assumptions								-				-			
No. of Gigs or Units Performed	2.00	4.00	6.00		8.00		4.00		3.00		2.00			5	29.00
Avg. Revenue per Gig or Unit	\$ 120	\$ 120	\$ 120	\$	120	5	120	\$	120	\$	120	\$	120	5	960
Total Revenue by Gig Type A	\$ 240	\$ 480	\$ 720	\$	960	\$	480	\$	360	\$	240	\$	-	\$	3,480
	Proprie	tary & (	Confiden	eial	Prope	rtwo	of Biel	Fish	Hatch	-	Inc. Is	(ba)	Zilla)		

Gig Assumptions Notes:



ii) Establish Key forecast metrics assumptions:

Access the ZillaBiz™ Pro Forma Template via this QR Code Link

- Access the ZillaBiz Pro Forma via the QR code and download the template.
- Establish the Avg. Revenue per Gig/Unit (for each Type of Gig Service to be provided/delivered).
- Establish the total No. of Gigs/Units that will be performed/delivered (taking into consideration. seasonality and demand growth for your services or products) monthly.
- Estimate what your monthly expenses will be by Type of Gig and the total monthly expense will automatically be calculated.
- Complete the table by filling in baseline assumptions and projected expenses or investments required by Gig Type. By design, the table will automatically populate revenue projections based on assumptions made.
- If desired, you can create multiple forecasts identified as Base Case Scenario, Worst Case Scenario, Best Case Scenario.
- iii) Once your teen has crafted their first ZillaBiz Proforma, host a session to discuss the results based on what can realistically be achieved.

#### **"KNOW THYSELF AND THRIVE"**

Zilla Founder - Bob Lewis



#### 7) Building a Patron Network - Identify Foundational Patrons

- a) <u>Plan</u>: Helping your teen assemble a small network of trusted customers (Patrons) is a simple process that can evolve over time. Begin by hosting a few short kitchen table sessions to establish a preferred short list of trusted customer prospects based on the services to be offered or what we call 'Foundational Patrons'
- b) Time: 1 2 hours
  - i) First and foremost, the Safety and <u>Security of our young</u> <u>Zillapreneurs is Job#1 for Zilla</u>, and as such, the Zilla app does not allow for anyone outside the family to search for teens to perform gigs of any nature. The Zilla app requires that parents or guardians approve every proposed Patron invitation before any final invitation is sent out by your teen. Parents have complete control over who is invited into your teens 'Family Network'. Here are a few short steps to take to help your teen build their Zilla Patron Network.
    - Once your teen is ready to launch their ZillaBiz, simply sit down and develop a short list of trusted neighbors, friends, and relatives that are great foundational candidates for your teen's ZillaBiz.
    - Depending on the services your teen is offering and the amount of time your teen has available to perform gigs, it may be that your teen only needs to identify and serve a small group of patrons. So, starting out

with a short list of 3 to 5 patron prospects is a great place to start. <u>All you need is their name and phone</u> <u>number</u>. For security purposes, we recommend that all communications between your teen and their patrons take place within the app itself, so you can stay involved and opt-in to follow communications.

3. The final step simply requires that your teen send an invitation to each of the Patron candidates from the Zilla app itself. Remember, the app automatically requires you to approve every Patron invitation before the final invitation is sent to the Patron. Your teen is now on their way to launching their ZillaBiz. Observe and coach during this process but allow your teen to take the initiative and learn as they go.



#### 8) Becoming a Category Expert - Be Industrious

<u>Plan</u>: Becoming a Category Expert takes work and will evolve over time. If your teen wants to earn top dollar for their services, it is essential that they take initiative to research, read, watch videos, and most of all, practice to become excellent at their trade. Once your teen has chosen the services they will offer, be sure to host earnest discussions about what it takes to become a Category Expert as this will directly influence their future success.

Time: 2 - 3 hours

10 Easy Steps to Becoming a Teen Entrepreneur - Zilla

- Every entrepreneur learns quickly that their success is dependent on not only acquiring customers but keeping the customers they acquire happy.
- Keeping your customers happy is no small task as they expect and deserve the following:
  - 1. Prompt and timely service
  - 2. Professional Courtesy
  - 3. High Quality Service
  - 4. Clear and professional communications
  - 5. Professional Expertise
  - 6. Fair Pricing
- iii) Becoming a Category Expert requires knowledge, tools of the trade, and practice. It also requires learning the vocabulary of the trade. When you hire a professional to come to your home to provide a service, you expect them to bring a professional level of expertise that ensures you are confident in their abilities to perform the service. Here are the steps that your teen should take to become a ZillaPro<sup>™</sup>:
  - Watch relevant how-to Videos found in our ZillaU or on YouTube
  - Research and acquire the right equipment for the trade.
  - Go to your local retail partners (hardware stores, music stores, etc.) to ask questions and probe for secrets of the trade.
  - Practice makes perfect. Start at home or consider offering free services for a trusted neighbor as part of your training.
  - Develop your verbal presentation skills (known as an Elevator Pitch) including making a good first impression and introducing yourself at the front door when arriving at a patron's home.

- Dress like you mean business. Consider ordering ZillaGear<sup>\*\*</sup> with your ZillaBiz name on a shirt or hat.
- Have a prepared services/pricing list for the Patron to review.
- iv) Important Reminder: The price your teen can charge for their services is dependent upon the professionalism of the service they offer. Becoming a ZillaPro<sup>®</sup> requires being a Category Expert and ZillaPro's can earn top dollar, so no shortcuts here. Yes, your teen can learn on job, but earning top dollar rates requires acquiring an expertise that customers will recognize and gladly pay for.
- v) <u>Earning References & Referrals and Tips</u>: It goes without saying, if your teen takes the initiative and responsibility to becoming a Category Expert, they are on their way to earning customer referrals and often tips for gigs well done.



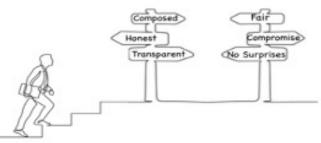
9) Communicating like a ZillaPro"

<u>Plan</u>: One of life's most important skills is to learn how to make a great first impression! Placing emphasis on hor Language introduces themself and how they communicate a consequently important, whether this be in a classroom, at the store, or with a new patron (customer). Learning how to confidently communicate with adults is a skill that will serve your teen for the rest of their life.

#### Time: 2 - 3 hours

- Getting over fears of introducing oneself and making a great first impression is Job #1 when it comes to communication. Here are some important age-old recommendations:
  - When greeting your customer at the front door, speak clearly, look the customer in the eyes and offer a good solid handshake.
  - Speak clearly and distinctly. This is no place for a shy timid voice - speak up, speak clearly, and speak confidently.
  - Recommend that your teen write out a script and practice in front of a mirror or with you. Coach them to smile as they speak as this puts people at ease.
  - Speak using positive voice tones and avoid monotone deliveries. Adding positive inflections while you talk is important to keep the attention and interest of your patron.
  - Know the vocabulary for your trade and use this in your delivery. This will ensure your patron has confidence in your abilities to perform the service.
- ii) Two Extremely Important Communication Requirements:
  - You only get One Chance to make a Good First Impression...So make it a point to Make Great First Impressions with all your prospective patrons.
  - Setting expectations of how the gig services will be performed and discussing the scope of the work are perhaps the most important part of completing the initial gig communications with your patron. Here are some standard fundamentals in setting clear expectations about services. These will of course vary based on the complexity of the services being offered:

- (a) Walking the Job Some gigs require that the Patron and your teen physically walk through the elements of the job to define the scope of the work to be performed, and where tools and supplies (if required) are located.
- (b) Setting Proper Expectation in terms of time it will take to complete the gig, specific work to be performed, and confirming pricing is essential. If the pricing needs to be changed based on the amount of work to be performed, it is always better to have your teen ask clarifying questions and address this upfront before the work begins.
- (c) If your teen needs to take a lunch break or leave the job site for any reason (e.g., weather issue, to obtain supplies, or feeling sick, etc.) they need to communicate this with their patron, so the patron is fully aware of this before your teen walks off the gig site.
- (d) The 'No Surprises Rule' This is a great practice for your teen to own. The patron (customer) is always apprised and aware of any issues that occur and has a clear expectation of what has or may take place in the performance of a gig.



10) Resolving Issues - Always Take the High Road

<u>Plan</u>: As with any service business, offering good customer service can make or break a relationship and this is especially true for the aspiring Zillapreneur. Whether we like it or not, some customers are going to be hard to please regardless of how hard we try to deliver excellent service. Facing this type of challenge requires poise, strong listening skills, and accepting responsibility for a job that did not meet the customers' expectations. Conflicts may arise for a great variety of reasons but preparing your teen to deal with an unhappy customer is an important skill. Here are some Conflict Resolution Fundamentals that you should review with your teen before they serve their first Patron. Time: 4 - 6 hours

- i) <u>Setting Customer Expectations</u> Perhaps the most important way to avoid conflicts is to set realistic Work or Service expectations at the outset of the gig. This includes you're taking time to carefully reviewing what the customer wants you to perform and you're describing in detail what you will be doing and how long you expect the service will take. Remember, customers don't like surprises so be careful to set accurate expectations up front at the start of every gig.
- ii) <u>The Art of Mediation</u> -This is an important skill that your teen should learn and practice. It can become a key factor in reaching a compromise should conflicts arise during a gig - or anywhere in life, for that matter. The key skill here is finding a way to reach a compromise between the parties involved in a conflict - your teen needs to be able to think on their feet and find a middle ground or satisfactory resolution where both parties agree.
- iii) <u>Taking the High Road</u> This principal, which applies to life as much as it applies to conflict resolution, can be

used by your teen in all matters of negotiation or conflict. By 'Taking the High Road' your teen will understand that coming from a place of truth, honesty, and integrity are of the utmost importance, regardless of how others may abandon these high-value character traits during a conflict. Taking the High Road with a difficult patron, may result in your teen believing gigs for this patron are not worth the effort. Alternatively, given a second chance, this customer may well earn their way back to become one of your teens most loyal customers.

- iv) <u>Maintaining One's Composure</u> This is perhaps the most important skill that you can instill in your young and ambitious teen Zillapreneur. This is not always easy. Raising one's voice, use of profanity, or walking off the job are all unprofessional behaviors. Bottom Line: Teaching your teen to maintain composure is of utmost importance.
- v) <u>Exercise</u>: Consider the example conflict scenarios below for your teen's gigs and ask them to try mediating. As noted below, some options include improving the quality of the work by re-doing it, reducing the final price, or offering a discount on the next gig.
  - - a.) Your teen learns to increase their work-rate as no one respects a slow or lazy paced work effort.
    - b.) Your teen may opt to lower their hourly fee as a form of mediation.
    - c.) Your teen may opt to reduce the total hours billed as a form of mediation.

- Patron Unhappy with Quality of Work Performed As we all know, some people are simply hard to please, regardless of the quality or pace of the work, but on the other hand, some patrons may have legitimate cause for dissatisfaction. Here a few ways to appease the unhappy customer who is not satisfied with the work quality:
  - a.) Your teen agrees to complete the work to the satisfaction of the customer.
  - b.) Your teen can agree with the customer and choose to lower the fees charged for the services performed or offer a discount on the next gig.
- Teen Damages Property in some form during Gig Performance

While this is not anything any of us desire, teens or any service provider may make mistakes, but the key is to apply the 'No Surprises Rule', we discussed earlier, as it is always best for a teen to come forward and take ownership of any mistakes made. This requires courage, and your teen may need support in knowing it is best to be open and honest about the matter at hand. Tell your teen not to panic. Solutions can include:

- a.) A discount on the fees charged for the mistake.
- b.) The repair of anything that can be repaired or replaced.
- <u>Role Playing</u>: Having your teen perform gigs for you where you play the role of the 'Patron' is an outstanding exercise to go through to prepare your teen for conversations they should be comfortable having with their future Patrons.

"Happiness lies not in the mere possession of money, it lies in the joys of achievement, in the thrill of creative effort. Be industrious!"

Franklin Delano Roosevelt



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# ZIIO THE FLEXIBLE SUMMER JOB FOR TEENS With Zilla, teens can:

Create their own gig schedule.

Gain valuable life skills including financial literacy, time management, and more.

Leverage their SuperPower passions such as pet care, child care, tutoring, technology, film, design, fashion, beauty care, sports, music, auto care, faith, community service, and more.

Earn Money while they learn as a teen entrepreneurs.

Get Zilla. Get Paid. ZillaGigs.com